



GOTNI LEADERSHIP CENTRE



**AFRICA'S
LEADING HUB
FOR
LEADERSHIP
DEVELOPMENT
AND
EXECUTIVE
EDUCATION**

www.gotni.africa

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TRANSFORMIS PRINCIPES PARTUM PRETHI
Transformed Leaders Creating Value

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Power without principle is barren, but principle without power is futile.

Tony Blair

Former Prime Minister of the United Kingdom



Leadership flows to the one who knows, and leadership competencies produce success.

Linus Okorie

Founder/CEO of GOTNI Leadership Centre



Hope is not strategy. Hope fits with vision, but we must have strategy and a process to make our vision become a reality.

John Maxwell

American author and speaker



GOTNI
LEADERSHIP
CENTRE

AFRICA'S
PRESTIGIOUS
LEADERSHIP
DEVELOPMENT
HUB





THE PHILOSOPHY

Our philosophy is hinged
on a tireless commitment to
excellence in leadership.



TRANSFORMIS PRINCIPES PARTUM PRETII

(TRANSFORMED LEADERS CREATING VALUE)





About the GOTNI Leadership Centre

The GOTNI Leadership Centre is a worldclass hub for leadership development in Africa.

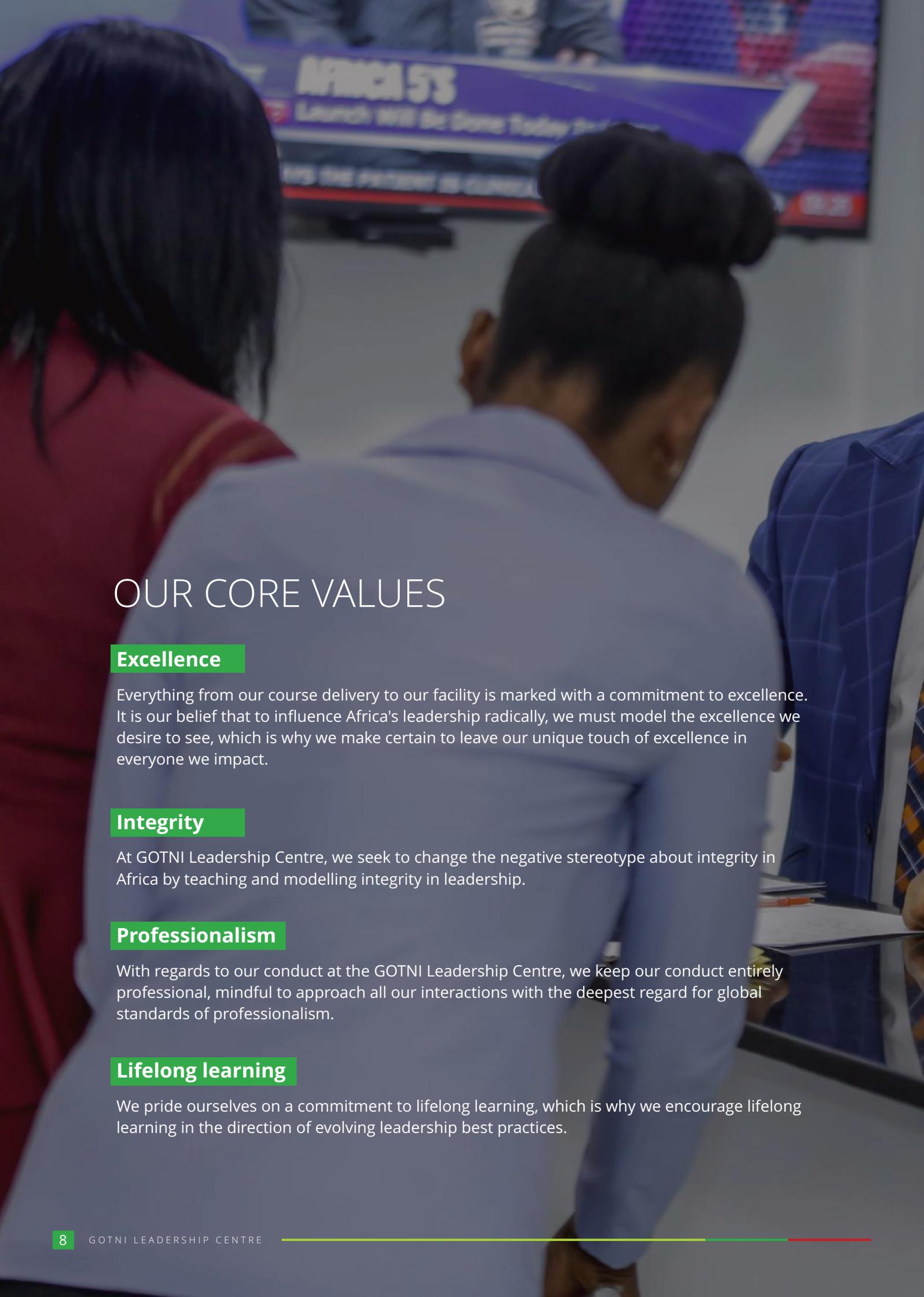
We are a leadership-centred organisation with a focus on redefining Africa's approach to leadership. With a widely experienced and globally reputed team of faculty members, we deliver top-notch leadership programmes to Executives, Managers, Public Officers, Directors, Policy Makers, Business Owners, and aspiring leaders in every sector.

We offer excellent leadership training to all organisational personnel in public and private sectors, empowering them to become better team leaders, to challenge the conventional approach to leadership, and to achieve their team's corporate vision.

With years of leadership training experiences that span across different organisations, GOTNI Leadership Centre is established as a hub for African and global business, social, and political leaders.

We believe in the transformational power of leadership, which is why every one of our courses has been deliberately crafted to address leadership concerns, and to proffer dynamic solutions to the complex problems of leadership.

At the GOTNI Leadership Centre, we are committed to developing leaders with global influence.



OUR CORE VALUES

Excellence

Everything from our course delivery to our facility is marked with a commitment to excellence. It is our belief that to influence Africa's leadership radically, we must model the excellence we desire to see, which is why we make certain to leave our unique touch of excellence in everyone we impact.

Integrity

At GOTNI Leadership Centre, we seek to change the negative stereotype about integrity in Africa by teaching and modelling integrity in leadership.

Professionalism

With regards to our conduct at the GOTNI Leadership Centre, we keep our conduct entirely professional, mindful to approach all our interactions with the deepest regard for global standards of professionalism.

Lifelong learning

We pride ourselves on a commitment to lifelong learning, which is why we encourage lifelong learning in the direction of evolving leadership best practices.



THE VISION

Transformed Leaders
Creating Value



THE MISSION

To raise leaders who are transforming institutions and growing sustainable systems through comprehensive leadership capital development.



WHAT WE OFFER

All our courses, programmes and services are tailored to provide dynamic leadership skills relevant to individuals and fortify organisations with capable leadership and efficient workforce.



Executive Education

GOTNI Leadership Center offers executive education to Leaders and Managers in private and public spaces, empowering them to emerge with clarity of vision and impact for their organisation.

Offered by leading global leadership experts, our executive education offers participants a platform through which to expand their leadership abilities, drive better results within their organisation, and address the critical challenges they are faced with in their roles as executives.



Customised Courses

The GOTNI Centre designs leadership programmes specifically to meet the peculiar needs and gaps within organisations.

Every of our customised course facilitates meaningful learning experiences for our participants, engaging them to identify key areas of improvements that result in better leadership performance.

Our customised courses are comprehensive, taught by expert global trainers, and are highly effective for identified areas of leadership improvement.



Open Courses

Every year, GOTNI Leadership Centre allocates time to offer a variety of open courses to the public. This is paramount as GOTNI's aim in promoting excellence in leadership is not limited to leaders in positions of authority.

Through our open courses, we want the public to benefit from a list of pre-selected courses to sharpen their leadership and personal effectiveness, thereby contributing to a balanced society of impactful leaders. It is our aim to produce leaders, not only in the boardroom or government house but also among employees of organisations.



Consultancy and Advisory

Being a comprehensive leadership development hub, GOTNI Leadership Centre offers consultancy and advisory services to private, corporate and public organisations in need of our leadership expertise.

With more than two decades of experience in consultancy and advisory, GOTNI Leadership Centre works with its clientele to diagnose and proffer solutions to leadership and management challenges within their organisations, designing policy documents and manuals to guide their organisation's operations.



Library

A critical element of our core values at GOTNI Leadership Centre is lifelong learning which we promote in and outside of the classroom. With attentiveness to books on different areas of leadership focus, we have provided a comprehensive and standard library that is adequately stocked with books on leadership, management, policy development, and more.



OUR APPROACH

Our approach to the delivery of our programmes has been selected for their effectiveness in producing the desired results within teams and among leaders.

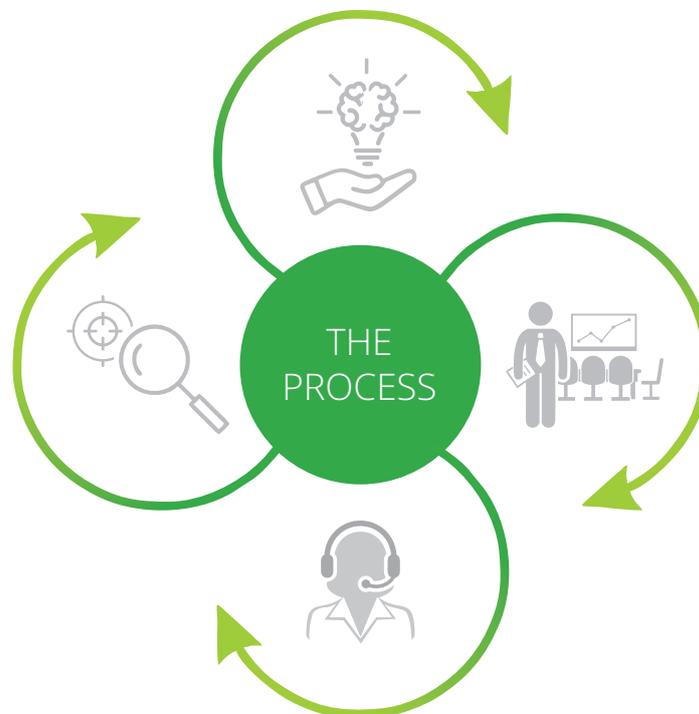


STEP 2 DESIGN

The GOTNI Centre in collaboration with the organization design a learning experience that helps the organization bridge the knowledge and performance gap.

STEP 1 NEEDS ASSESSMENT

At GOTNI Leadership Centre, we begin the process by listening to our clients, engaging stakeholders, identifying the gaps, needs and challenges, and uncovering the best approach to meet these needs taking into consideration the uniqueness of the organization.



STEP 3 DELIVERY

The GOTNI Centre delivers customized content, employing methodologies that would effectively deliver the proposed outcomes and impact in the lives of the beneficiaries. We work flexibly to accommodate the client's location and timing.

STEP 4 EVALUATION & SUPPORT

We walk you through the entire process. We evaluate the impact of the learning through feedback and offer support as you apply the training to the job. The feedback we get helps us to serve you better.



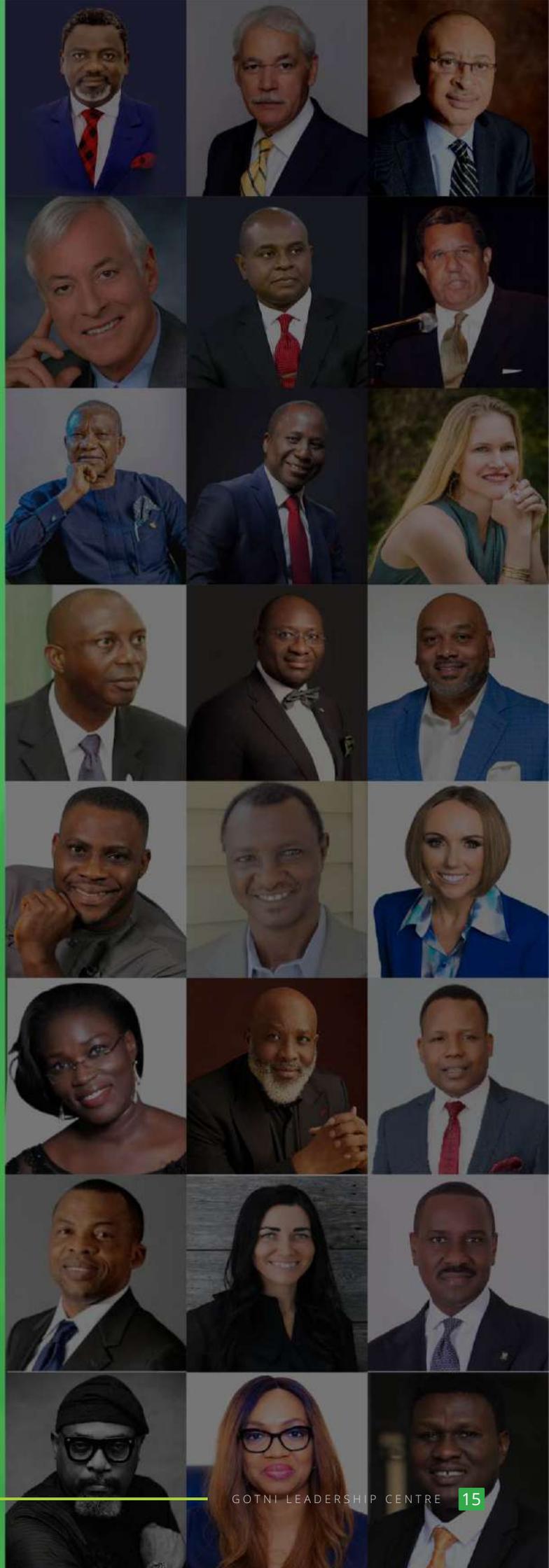
OUR FACULTY

With care to select some of the best minds in their respective industries on our faculty, our participants can be sure to engage with brilliant leaders who are on the cutting-edge of creative leadership.



Specialties of our faculty members

Leadership Development
 Strategy
 Networking
 Finance Education
 Banking
 Investment & Funds Management
 Economic Policies
 Entrepreneurship
 Information Systems and Data Analysis
 Risk Management
 Emerging Markets
 International Business Practices
 Public Policy
 Social Development
 Politics and Governance
 Organizational Growth
 Work-Life Balance and Professional Success
 Relationship Management
 Management Consulting
 Micro Economics
 Success Principles
 Brand Development
 Startup Incubation/Kickstarting
 Effective/Public Speaking
 Performance Enhancement
 Attitudinal Modelling
 Life Coaching
 Effective Communication
 Team Building
 Service Delivery
 Public Sector Administration/Reform
 Change Management
 Career Development
 Corporate Leadership
 Executive Coaching
 Creativity and Disruption
 Marketing and Sales
 Business Development





LINUS OKORIE

Linus Okorie is a renowned leadership development coach and human capital development consultant. For over 20 years, Linus has been known as a relentless icon in the quest for good leadership in public and corporate governance in Nigeria. His vast experience in leadership coaching, mentoring and advocacy across the world has distinguished him as a trusted name in leadership excellence. He is the Founder and President, Guardians of the Nation International (GOTNI) as well as the CEO of GOTNI Leadership Centre (GLC). Since inception, Linus Okorie has piloted GOTNI to become Nigeria's

foremost leadership capital development organization including the establishment of GOTNI Leadership Centre in Abuja, which aims to pioneer the emergence of a new breed of well-equipped and competent leaders to filtrate the public and private sector hierarchies in Nigeria and the rest of Africa.

Linus Okorie is resource person and consultant for training of top level civil servants, government officials, military and paramilitary as well as the private sector. He is the West African representative of Adair International, UK. He has received several local, national and international awards and recognitions including the United States Government International Visitors Leadership Programme (IVLP); the Power Networker award for community leadership development in Africa. He is an accomplished author and speaker who has graced many live conferences, radio and television platforms across Africa, Middle East, Europe and USA as guest speaker, trainer and advisor.

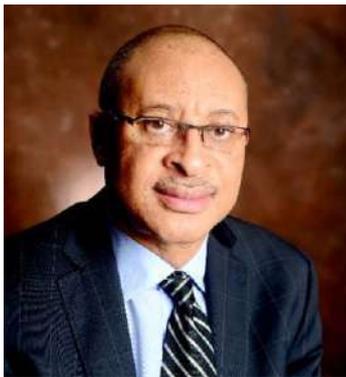
Linus Okorie has a Masters degree in Organizational Leadership from Regent University, Virginia, USA. He is an alumnus of the Executive Leadership Education programme of Harvard University's Kennedy School of Government, Boston, USA where he studied The Act and Practice of Leadership Development. In recognition of his exceptional contributions to leadership development, he has recently bagged 2 honorary doctoral degree awards and was inducted into the College of Fellows at the African Business School. Linus Okorie is a member of faculty at the GOTNI Leadership Centre.



DR. GEORGE FRASER

Dr George C. Fraser is Chairman and CEO of FraserNet, Inc., a company he founded 32 years ago to lead a global networking and economic development movement for people of African descent. Born in Brooklyn, NY, he was an orphan and foster child for 15 years. He spent 20 years in leadership positions with Procter & Gamble, United Way and Ford Motor Company.

In 2016 President Obama awarded Dr. Fraser "The President's Lifetime Achievement Award". He has written 6 best-selling books to include: *Success Runs in Our Race* and most recently, *Mission Unstoppable: Extraordinary Stories of Failure's Blessings* (co-authored with Les Brown). Upscale Magazine named him one of the "Top 50 Power Brokers in Black America," and Black Enterprise magazine called him "Black America's #1 Networker". Dr. Fraser has received over 350 awards and citations to include: Induction into the Minority Business Hall of Fame and Museum, 3 Honorary Doctorate Degrees, a Chaplaincy and an Ambassadorship. He is a *Certified Financial Education Instructor. He has been named as one of the best speakers in America. Dr. Fraser is most proud of the 2 charter schools he helped founded in Cleveland, Ohio which educate nearly 300 inner city Black children. As an Elder, Dr. Fraser will now use his massive network and influence to launch a new virtual nation with no borders, boundaries or barriers called FraserNation: Citizens of Generational Wealth. The goal is to mobilize and unify people of African descent around effective networking, business development, training and coaching. Dr George C. Fraser is a member of faculty at the GOTNI Leadership Centre.



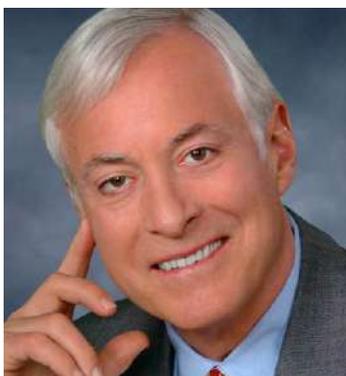
PROF. PAT UTOMI

Patrick Okedinachi Utomi is a notable political economist, a leading corporate executive, entrepreneur, civil society icon and professor of entrepreneurship. He is founder of the Centre for Values in Leadership. He served as Director of the Centre for Applied Economics at the Lagos Business School. Prof Utomi attended Universities at Nsukka (UNN), Bloomington IN (Indiana University) with Executive Education and Post-Doctoral work in Boston, (Harvard Business School), Fontainebleau France, (INSEAD); Evanston IL, (Kellogg School, Northwestern-University); and scholar in Residence in Washington (American University, and SAIS, of Johns Hopkins University).

He is also a celebrated boardroom veteran. He serves on the Board of the Africa Practice of Deloitte. He was Chief Operating Officer for Volkswagen of Nigeria. Prof Utomi has served as Chairman of the boards of several highly regarded social enterprises such as PIN, Women Arise; and NUTRA (Nigerians United To Resist Anarchy). At age 27 he served in Government at a Presidential Advisory position. He also served as Chairman of boards of parastatals including the National Manpower Board. Much regarded for the ease with which he traverses several sectors and bridges the 'Knowing-Doing' gap, Pat Utomi has been at the basement in the founding of several iconic brands and path finding Nigerian enterprises, including the country's first internet service provider; Linkserve, Platinum Bank, and Business Day.

He is a Fellow of several Professional Bodies. He has served on the councils of the leading organized private sector bodies including the Manufacturers Association of Nigeria (MAN), Nigeria Employers Consultative Assembly (NECA), and the Lagos Chamber of Industry (LCCI). He was nominated twice as candidate for office of the president of the Federal Republic of Nigeria.

Prof Pat Utomi is a member of faculty at the GOTNI Leadership Centre.



BRIAN TRACY

Brian's goal is to help you achieve your personal and business goals faster and easier than you ever imagined. Brian Tracy has consulted for more than 1,000 companies and addressed more than 5,000,000 people in 5,000 talks and seminars throughout the US, Canada and 70 other countries worldwide. As a Keynote speaker and seminar leader, he addresses more than 250,000 people each year.

He has studied, researched, written and spoken for 30 years in the fields of economics, history, business, philosophy and psychology. He is the top selling author of over 70 books that have been translated into dozens of languages. He has written and produced more than 300 audio and video learning programs, including the worldwide, best-selling Psychology of Achievement, which has been translated into more than 28 languages. He speaks to corporate and public audiences on the subjects of Personal and Professional Development, including the executives and staff of many of America's largest corporations. His exciting talks and seminars on Leadership, Selling, Self-Esteem, Goals, Strategy, Creativity and Success Psychology bring about immediate changes and long-term results.

Prior to founding his company, Brian Tracy International, Brian was the Chief Operating Officer of a \$265 million dollar development company. He has had successful careers in sales and marketing, investments, real estate development and syndication, importation, distribution and management consulting. He has conducted high level consulting assignments with several billion-dollar plus corporations in strategic planning and organizational development.

Brian Tracy is a member of faculty at the GOTNI Leadership Centre.



PROF. KINGSLEY MOGHALU

Prof. Kingsley Moghalu is the President of Sogato Strategies LLC, a global strategy and risk management advisory firm in Washington, DC, and was a presidential candidate in Nigeria's general elections in 2019. He is a Distinguished Senior Fellow at the Council on Emerging Markets Enterprises at The Fletcher School of Law and Diplomacy at Tufts University in Massachusetts, USA, where he was on the full-time faculty as Professor of Practice in International Business and Public Policy. He is also a member of the Advisory Council of the Official Monetary and Financial Institutions Forum (OMFIF), an independent think tank for central banking, economic policy, and public investment with headquarters in London. Prof. Moghalu served from 2009-2014 as Deputy Governor of the Central Bank of Nigeria. He previously held high-level appointments in the United Nations, including as a member of the United Nations Conference on Trade and Development (UNCTAD) and as a member of the Redesign Panel on the United Nations Internal Justice System. He also had a staff career of nearly 17 years in the UN system, serving in strategic planning, legal and external affairs roles at duty stations in New York, Cambodia, Croatia, Tanzania/Rwanda, and in Switzerland, rising to the highest career rank of Director.

Kingsley Moghalu was educated at the London School of Economics and Political Science, where he obtained a doctorate degree in international relations; The Fletcher School at Tufts University; the Faculty of Law of the University of Nigeria, Nsukka; and the Institute of Risk Management in London, UK. He received executive education at Harvard Business School, Harvard Kennedy School of Government, and the International Monetary Fund (IMF) Institute. He is the author of several books including *Emerging Africa: How the Global Economy's Last Frontier Can Prosper and Matter and Build, Innovate and Grow (BIG)*. His opinion commentary has appeared frequently in the Financial Times, Washington Post, International Herald Tribune, and USA Today. Prof. Kingsley Moghalu has guest-lectured at universities including Harvard, Oxford, Johns Hopkins, and London School of Economics. Prof. Kingsley Moghalu is a member of faculty at the GOTNI Leadership Centre.



MICHAEL V. ROBERTS

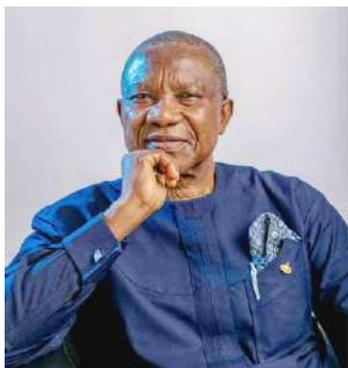
Michael Roberts is the classic American entrepreneur, author, sought after speaker and lecturer. He worked his way through college and law school to become one of America's leading businessmen.

Mr. Roberts received his B.S. Degree from Lindenwood University in 1971 and his Juris Doctorate degree from St. Louis University School of Law in 1974. He is also recipient of Honorary Doctor of Laws Degrees from Lindenwood University, Morris-Brown College and an Honorary Doctor of Humane Letters from Tougaloo College.

Mr. Roberts' broad range of professional knowledge and experience developed as both a business owner and public official encompasses the application of innovative financing strategies for large public projects, public-private sector development negotiation strategies, and successful management techniques for urban commercial properties. Mr. Roberts used his extraordinary and creative leadership abilities to build a business empire that encompasses television and radio broadcasting, commercial, retail and residential real estate development, wireless communications, hotel ownership and management.

He owned and managed 76 companies with over 11,000 employees comprised of: 12 TV stations; 13 large hotels; 5M sq ft of commercial and residential real estate; largest African-American residential real estate developer in the Bahamas \$30M project. Today, he is one of America's most successful and respected African-American business leaders, and is the recipient of numerous prestigious awards.

Michael Roberts is a member of faculty at the GOTNI Leadership Centre.



MAZI SAM OHUABUNWA

Mazi Sam Ohuabunwa (OFR) is well known for his tremendous contributions and commitment to the realization of the private sector as an engine of growth. He served as Chairman of the National Economic Summit Group (NESG) for many years. He is currently the President of Pharmaceutical Society of Nigeria. He was the Chief Executive Officer of Neimeth Pharmaceuticals Plc, an indigenous pharmaceutical company that evolved from Pfizer Products. Before then, he had variously served as the Regional Manager and Chief Executive Officer of Pfizer Products Plc. He is a member of Subsidy Reinvestment and Empowerment Committee. Mazi Sam Ohuabunwa has earned national and international recognition, leadership positions and honours in several professional organizations. He has been honoured with two national awards: MON and OFR. He is President Manufacturers Association of Nigeria (MAN), Ikeja Branch; President, Nigerian Employers Consultative Association (NECA); and President, West African Pharmaceuticals Manufacturers Association (WAPMA).

Mazi Sam Ohuabunwa is a member of faculty at the GOTNI Leadership Centre.



PROF. STEVE SINIKIEM AZAIKI

Prof. Azaiki is currently a member of the Nigerian House of Representatives.

He holds a degree and Masters in Crop Science from the University of Life and Environmental Sciences. He also obtained a Master of Business Administration (MBA) in Project Management from Federal University of Technology, Owerri; a second PhD in Public Administration from the Ukrainian Regional University of Personnel Management. These are besides certificates in foreign languages; management and leadership, from Harvard, Oxford and Wharton Universities, among others.

Prof. Azaiki served as State Director of the National Directorate of Employment in Rivers and Oyo States. In Bayelsa State, he has served in about 16 positions, notably pioneer Commissioner of Agriculture and Natural Resources; twice as Secretary to the State Government (SSG), and a number of honorary advisory positions in the state, most recently, as Honorary Special Adviser on Agriculture; Education and capacity building, Pro-Chancellor and Chairman of Governing Council of the Niger Delta University (NDU).

At national level, Prof. Azaiki at various times, served as Special Adviser to the Minister of Special Duties, Minister of Federal Capital Territory, Abuja; Minister of Police Affairs and Minister of Youth Development. He was also a member of Governing Council, Federal University of Technology, Akure (FUTA).

Chief among Non-governmental (NGOs) founded and co-founded by Professor Steve Azaiki are the World Environment Foundation for Africa (WEMFFA), the National Think-Tank Nigeria (NTTN) and the International Society of Comparative Education, Science and Technology (ISCEST), Nigeria. Recently, Azaiki was elected President of the Global Organisation of Parliamentarians Against Corruption (GOPAC), Nigeria.

He has held academic leadership as Professor of Agronomy/Plant Protection at the Institute of Potato Research Nemecheva, Ukraine; University of Life and Environmental Sciences, Ukraine. He was a visiting Professor at the Ukrainian Academy of Personnel Management and International Relations, as well as a Visiting Scholar/Fellow at the Institute of Petroleum Studies, University of Port-Harcourt, among others.

Prof Steve Azaiki is a member of faculty at the GOTNI Leadership Centre.



DR. CHRISTINA STEIN

Christina Stein, PhD is an international speaker, author, and expert on the link between work-life balance and professional success. Christina is a Therapist and Relationship Expert who specializes in reinvigorating relationships and empowering men & women. Christina believes that the quality of our relationships determines the quality of our lives. She has dedicated herself both personally and professionally to helping others improve the quality of their relationships so they can live the best possible life. Christina has a BA in Psychology from the University of Southern California, an MA from Antioch University in Clinical Psychology and PhD in Human Sexuality from the Institute for Advanced Study of Human Sexuality.

She is the co-author of 3 books with her father, Brian Tracy: Believe it to Achieve it, Find Your Balance Point, and Kiss That Frog! 12 Great Ways to Turn Negatives into Positives in Your Life and Work. She has spent the last decade leading an impressive speaking and coaching career, with clients and events across the world, including the United States, Budapest, Prague, London, and Russia. As a speaker and coach, Christina works with groups and individuals to examine all aspects of their lives and set clear goals that enable them to be more effective and successful.

Christina has spent 10 years working with individuals and couples to help them experience more meaningful connections with themselves and others. She is a member of faculty at the GOTNI Leadership Centre.



DR. BIODUN ADEDIPE

Dr. Biodun Adedipe Ph.D., M.IoD, FCIB, FERP, FIMC is the founder and Chief Consultant of B. Adedipe Associates Limited (BAA Consult). With about four decades of post-graduate work and professional experience that cuts across university teaching, investment banking, project finance, management and financial consulting as well as leadership in business and not-for-profit organizations. Biodun has had an illustrious career that has taken him through the University of Lagos, Enterprise Consulting Group, the World Bank (Africa Region), International Merchant Bank Plc, and First City Monument Bank Plc.

Biodun's technical expertise is wide-ranging, covering corporate strategy, research and economic analysis, solving complex business problems and assisting clients to execute business solutions in line with their corporate strategies. He is a highly sought-after analyst and commentator on Government fiscal operations and economic policies, and strategy design and execution for financial institutions, non-financial business organizations, and not-for-profit organizations.

He has served in various capacities in government, including Member of the Presidential Committee of Experts on the Redenomination of Naira (2008), Member of the Federal Government Committee of Experts on Expenditure Review (2010/2011) and Senior Special Assistant to the President (Financial Sector Development) (2011).

He received his Doctorate degree in Industrial Economics (specializing in Corporate Finance) from the University of Lagos in 1989 and B.Sc. in Economics (First Class) from the University of Ife (now, Obafemi Awolowo University) in 1980, and bagged several awards in the process, including Sir Adam Thomson scholarship as visiting doctoral student to the University of Sussex, UK (1984).

Dr. Biodun Adedipe serves on the boards of a couple of organizations, profit-seeking, and not-for-profit. He is a member of faculty at the GOTNI Leadership Centre.



IFIE SEKIBO

Mr Ifie Sekibo is the Managing Director/ Chief Executive Officer of Heritage Bank Plc. A thorough-bred alumnus of the renowned Harvard Business School (2006-2009), and Fellow of the Institute of Chartered Accountants of Nigeria (2002), he has over two decades of professional work experience spanning across the financial services and energy sectors.

He is a tenacious Entrepreneur, passionate game changer and result oriented professional with a proven track record in turn-around management. These attributes drive his vision to lead tenacious teams that mobilize strategic investments and capital injection to resuscitate and restructure moribund companies to the path of sustained profitability. In 2003, he led a team that acquired Global Assurance Company Limited, previously under the technical management of the National Insurance Commission. As Executive Vice Chairman, he steered the new institution, International Energy Insurance (IEI), which emerged as a frontline Insurance Company in Nigeria, undertaking a successful capital raise and listing on the Floor of the Nigerian Stock Exchange.

Again in 2009, he led another team of professionals which nurtured the re-birth of the erstwhile Societe Generale Bank now called Heritage Banking Company Ltd where he currently serves as the Managing Director/CEO. His passion for turn-around management is further evidenced by the recent successful acquisition of Enterprise Bank to create a bigger, better and stronger Heritage Bank.

He is a member of a number of Professional Institutes including the Institute of Directors; Institute of Petroleum, London; Nigerian Institute of Management; Chartered Institute of Bankers of Nigeria.

Mr Ifie Sekibo is a member of the faculty at the GOTNI Leadership Centre.



DR. RUBEN WEST

Dr. Ruben West is a unique speaker, trainer and achiever. His abilities to motivate, transform, inspire and challenge audience members to take a personal inventory, think outside the box, and strive for new levels of excellence is coupled with his vast and varied experiences and successes he achieved prior to taking the stage.

At the age of 22, he became an E-6 Staff Sergeant in the US Army and was awarded for his exemplary efforts in Operation Desert Shield/Storm. Dr. West and 3 other colleagues helped to start the surgical assistant profession in his home state of Kansas. He co-founded 2 martial arts schools and was inducted into the U. S. Martial Arts Hall of Fame. Together with trusted associates, Dr. West started several businesses, developed patented products all while inspiring others to dream on a larger scale.

Having spoken for groups and organizations around the world, Dr. West has created international influence and received global recognition/awards for his work. In 2016 he received the President's Lifetime Achievement Award from President Barack Obama. Dr. West is the author and co-author of 10+ books and he continues to be a sought after voice for transformation and trainer for change. He received his PhD and Masters in Positive Neuro Psychology from The American Graduate University of Positive Psychology, his PhD from United Graduate College and Seminary in Biologues and he received his Bachelor of Science in Criminal Justice from Washburn University.

Dr. West was honored with an award in his name through the iChange Nations™ organization. He is a member of faculty at the GOTNI Leadership Centre.



CALLY CUSSONS, PHD

Dr. Cally Cussons is a Cosmopolitan transformational business Coach and Mentor, a Top Performance Intelligence expert, and Wealth Attitude Modelling Professional. He is an alumnus of Maastricht School of Management (MSM) Netherlands; Katholieke Universiteit (K. U. Leuven) Belgium; Imo State University Owerri Nigeria and University of Port Harcourt Nigeria. His degrees and certifications criss-cross Management, Business, ICT and Philosophy.

He does not conceive his PhD as his highest qualification. For Dr. Cussons, his highest qualification is hinged on the strategies he learnt on his transition from a VODP (Very Ordinary Disabled Person) to a VWIP (Very Very Important Personality). These strategies have been distilled into Management Skills and Life Skills that can be learnt by any willing mind and can be applied in any circumstance and size of organization.

Dr. Cussons is a consultant to multinational organisations like Shell, Governments, International Development Agencies like UNIDO, MDAs, Private Companies, Groups and Individuals. He has designed and developed Business management programmes for Universities and Business schools. In 2017, one of his organizations, Sean Cussons Business School, was chosen by United Nations Industrial Development Organization to help them in training 166,000 entrepreneurs and create more than 40,000 direct jobs over 36 months.

He has facilitated bespoke sessions on Business, strategy; creative intelligence; Psychology of Persuasion, Marketing and Influence; Entrepreneurship, Digital Marketing, critical thinking; business vision management; innovative marketing, human capital leadership and much more.

Dr. Cussons is a member of the faculty at the GOTNI Leadership Centre.



DR. ISMAIL IRO

Dr. Ismail Iro has built a career spanning over 30 years in information systems. He specializes in Geographic Information Systems (GIS), Management Information Systems (MIS), Object-Oriented Programming (OOP), Research and Data Analysis. Dr. Iro began his career as a Teaching Assistant in 1984 in the School of Architecture and Planning, Howard University, Washington DC. He had worked with leading ICT firms including Data Manager for Washington, D.C Comprehensive Child Development Program (CCDP). He was a pioneer in Bi-County Digital Mapping using GIS in the State of Maryland, USA.

In Nigeria Dr. Iro taught at both graduate and undergraduate level in the Department of Geography, Bayero University, Kano. He served as Chairman, Katsina State Community and Social Development Project; General Manager of the Abuja Geographic Information Systems (AGIS); Consultant for the computerization of Kaduna Millennium City.

Presently, Dr. Iro is an international IT consultant based in Maryland, U.S.A., developing geospatial technology and computerization for municipal and federal governments. In addition, he is engaged in area-wide research involving large scale data collection and analysis. Dr. Iro holds B.Sc. Geography from Bayero University, Kano; Master in City Planning (MCP) from Howard University, Washington, D.C; Doctor of Philosophy from Howard University, Washington DC. Dr. Iro also has keen interest in youth intellectual growth and development and is a member of faculty at the GOTNI Leadership Centre.



KATIE-JEYN ROMEYN

Katie-Jeyn Romeyn works with CEOs, Executives and Ambitious Leaders privately and in group trainings to fast track their career and business success. Helping leaders exceed their career goals is her greatest joy. Known as a 'disruptor' she is well regarded for shaking things up so her clients progress rapidly rather than remain dormant in their various stages of success.

No stranger to adversity, Katie-Jeyn's rapid rise up the corporate ladder had humble beginnings in a low-paid administration role for a mining company in an isolated country town, Roxby Downs, South Australia. Within just 10 years she secured her first executive role at an ASX-listed resources company. During her 15-year operational and corporate career, Katie-Jeyn worked for WMC Resources, Rio Tinto, BHP Billiton, and St Barbara where her last role was Executive General Manager for People and Business Services.

Katie-Jeyn credits her rapid rise to the implementation of a series of Secret Success Principles which she now shares with her corporate and operational clients who are having huge success. Clients securing salary increases of between \$20,000 AUD and \$460,000 AUD and many elevating to the C-Suite and beyond to CEO roles, Board roles and some starting their own business.

Katie-Jeyn has been inducted into the National Academy of Best-Selling Authors in 2017 at the highly acclaimed Quilly Awards in Hollywood USA for the book, *The Success Blueprint* which she co-authored with Brian Tracy (International Speaker and best-selling author) and other experts around the world. Katie-Jeyn was featured on US television A&E, Bravo and E! And, later this year Katie-Jeyn will be featured in 'Women who Means Business' spread appearing in *Oprah Magazine*.

Katie-Jeyn Romeyn is a member of faculty at the GOTNI Leadership Centre.



MABEL SEGUN-BELLO

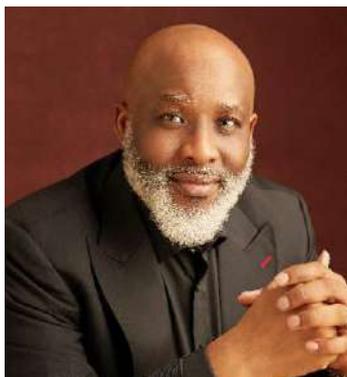
Chief Magistrate Mabel Segun-Bello of the Abuja, F.C.T Judiciary, is a graduate of Law from the prestigious University of Ilorin, Kwara State and was called to the Nigerian Bar in January 2001.

Segun-Bello Mabel Taiye went into practice under the tutelage of the Notable Prince Lateef O. Fagbemi, SAN in the Law Firm of LO. Fagbemi, SAN & Co. from 2001-2004.

In 2004, she had a brief stay in the banking sector where she was the Credit Administration Officer - First Interstate Bank Plc, now Unity Bank Plc. In December 2004, she was appointed Magistrate in the Federal Capital Territory Judiciary.

Mabel Segun-Bello who is currently running a post graduate Degree program in International Economic Law, is a well sort after public speaker and facilitator with a remarkable acumen in soft skills training. She possesses an unusual capacity to make practical the theory of Emotional Intelligence, and has been privileged to train staff and personnel of banks, schools, and organizations. She is passionate and practical.

Chief Magistrate Mabel Segun-Bello is a member of faculty at the GOTNI Leadership Centre.



LANRE OLUSHOLA

The Catalyst, Lanre Olusola is renowned for his extensive array of works of Coaching, Publishing and Keynote Speaking with individuals and organizations, locally and internationally. He is recognized for pioneering the life coaching industry in Nigeria and creating the first wholly integrative coaching academy in West Africa. With over 2 decades of coaching experience, The Catalyst is a Certified General Electric (GE) Executive Coaching Master Trainer and a GE Regional Crotonville Executive coaching faculty member.

He is the Founder and Chief Catalyst at the Olusola Lanre Coaching Academy, a Mind, Emotions and Behavioral Change Coaching Academy. Having worked as an engineer, serial entrepreneur, in the not for profit sector, with government agencies and more, Lanre has a 360-degree experience in major industries. An alumnus of the Harvard Business School, Boston Massachusetts USA; Lanre's advanced studies in Psychology, Neuro Linguistic Programming (NLP) and Quantum Physics, led him to become an AAMET U.K. Certified Matrix Reimprinting Practitioner and Emotional Freedom Technique (EFT) Therapist. He created the ESP and VSP 5-star performance models which have been used globally to alter complex behavioural, traditional and cultural codes, programs and paradigms; one of the many beneficiaries being the Stanford University's Affiliate Faculty (The Institute for Venture Designs).

He serves as an Executive Director at Ebony Life Television, Board of Trustee member at the International Coach Federation (ICF) Nigeria and is the founder of the Life Coaches Association of Nigeria (LCAN). Mr Lanre Olushola is a member of faculty at the GOTNI Leadership Centre.



FEMI JOSHUA

Femi Joshua is an Executive Life Coach, Entrepreneur, Speaker, Trainer, Digital marketing expert and Sales Management Consultant with over a decade of experience with the behemoths MTN and GLOBACOM Nigeria.

FJ, as he is fondly called, is a highly-resourceful professional in sales & Digital Marketing, and as a veteran in sales, he authored the book *The 48 laws On Selling* which he has used to train over 50 companies in Abuja in the last one year. He works closely with communities, government agencies, and private organizations on strategic marketing ventures for cross-functional relationships development, and promotion of business growth, awareness, mandates, and services within the corporate and public sectors.

He is a certified Fellow of Hive Global Leaders, accredited chartered management consultant, and a licensed and certified trainer. He is a member of various professional bodies; a Master of Business Administration (Human Resources Management); a graduate and Instructor of Kenneth Hagin Bible Training School (RBTC), – whose aim is to use media literacy to create positive change in Africa.

Femi Joshua is founder of 'FJGLOBAL Empowerment Initiative' (FJGEI), a not-for-profit organization executing nation-building projects that are aimed at reviving national consciousness in Nigerians and young professionals, such as the '*Nigeria First Paradigm*' and '*I Have a Brain Project*'.

Femi Joshua is a member of faculty at the GOTNI Leadership Centre.



CHIDI OKORO

Chidi Okoro is a consultant in Strategy and Business Development to organisations in FMCG, Pharmaceutical, Retail and Africa operations. He is Founder & Executive Consultant of Drugs and Medicaments Nigeria Limited, a retail chain/own brands dealer in the Pharmaceutical sector. He is a recipient of numerous awards including Pearl Quoted CEO of the year 2013 and GSK Turn Around Manager Award.

Mr. Chidi Okoro is a proven specialist on Sales and Business Development including Route to Market Models' Development and Execution in both Services and Products organisations; Marketing Operations Management including New Products Development; Retail Sector Operations; Strategy Development and Execution.

Mr Okoro is a General Manager-level Executive with over thirty years of experience across industry sectors. He has worked across the Pharmaceutical, Personal Care, Food, Telecommunications industries. He has exposure across all states of Nigeria and has also set up on-going business operations in all four regions of Africa. He was Managing Director and member of Board of Directors of GlaxoSmithKline Consumer Nigeria Plc, CEO Africa for Lucozade Ribena Suntory, CEO UAC Foods/Tiger Brands SA JV and was also a member of Board of Ogun State Security Trust fund for three years.

Mr Okoro was trained as a Pharmacist at the University of Nigeria, Nsukka and has a Masters Degree in Business Administration from the University of Lagos. He obtained a Senior Management Programme certificate from Lagos Business School and also an Executive Master's Degree in Positive Leadership and Strategy from IE Business School, Madrid, Spain.

He is a member of faculty at the GOTNI Leadership Centre.



KRISTIN CRIPPS

Hustle looks different on everyone. On Kristin Cripps, real estate broker, business owner, developer, investor, international speaker and #1 selling author, it looks especially fly. Maybe it's because she makes hard work look easy. Or maybe it's because part of her hustle is helping others find theirs. Whatever it is, Kristin has made a career out of defining "hustle" on her terms. Her insane work ethic is the foundation that helped her intelligence flourish into expertise, her expertise into credentials, and her credentials into undeniable success. Now, a self-made multimillionaire at 37, Kristin could have

retired many times over and lived the rest of her life resting on her laurels. But that would be predictable. Boring. The antithesis of everything Kristin stands for.

What Kristin teaches her clients, her vast network, and the international audiences she speaks to, is that you don't need a fancy degree or a trust fund to achieve financial freedom—and you certainly don't have to rely on anyone else to get there. You can take control of your narrative and start living the life of your dreams by learning to invest your money and your mindset in smart ways, just as she did.

Yes, she's a hustler. Yes, she is a badass, but she'll be the first to tell you she's not special. Anyone can build an empire, as long as you have a clear vision of the life you want to live and the drive to find and seize every opportunity to make it a reality. Kristin won't just teach you to believe in yourself, she'll empower you to invest in yourself. Kristin Cripps is a member of faculty at the GOTNI Leadership Centre.



PST. ITUAH IGHODALO

Ituah Ighodalo is a Pastor, an Accountant, a Thinker, a Social Reformer and a Writer. He obtained a B.Sc combined honours degree in Economics and Accounting in 1982 from the University of Hull, England, qualified as a Chartered Accountant in July 1986 and attended a Business Management Course at the Harvard Business School, Boston in 2011.

He commenced his professional career in 1982 at Pricewaters House now Price Waterhouse Coopers (PWC) and later founded Ighodalo & Co., a professional public Accounting firm in January 1987. In October 2004, Ighodalo & Co. merged with 3 other firms to form SIAO/RSM Nigeria becoming arguably the 5th largest accounting practice in Nigeria, today. He is the Chairman FAMAD Nig. Plc., FINATRUST Micro Finance Bank Ltd., The Clinix Diagnostic Center, Roch Tools Ltd., Enugu Independent Power Plant Ltd., Capitalgate Ltd., Elizabeth R Events Management Ltd., Trinicorp Nig. Ltd., amongst others.

He sits on the board of NSIA Insurance Ltd., Manno Integrated Ltd., Standard Bearers School and several other companies. He is also on the board of Pastor E.A. Adebayo Professorial Chair for Mathematics (UNILAG), The Bassey Andah Foundation and he chairs the Christopher Kolade Endowment Foundation. He is the Publisher/Editor-in-Chief of the TIMELESS Media Group, Chairman Trinity Media and Films, Celebr8 Music Festival and producer Courage Center TV series.

He has also sat on various government panels' (State and Federal), and has been an adviser/consultant to government at different levels since 1991. He is on the Council of the Nigerian British Chamber of Commerce (NBCC) and the Nigeria Employers Consultative Association (NECA). Pastor Ituah Ighodalo chairs and is on the board of several charitable organizations and NGOs including the Courage Education Foundation, Edensfield Health Initiative, Heritage Homes, Food Bank Initiative, The Ituah Ighodalo Foundation, among others.

He is the Pastor-in-Charge of Trinity House. He a member of faculty at the GOTNI Leadership Centre.



CHARLES O'TUDOR

Charles O'Tudor is Africa's Premiere Brand Strategist and Engagement Consultant. Over the years he has enriched the branding landscape with his innovative approach to brand building across all sectors of the economy.

He is an alumnus of the University of Jos, Nigeria and the prestigious Wits Business School, South Africa. He is the Group Principal Consultant of ADSTRAT Brand Management Consultants, a firm renowned for it's out of box approach to brand strategy and engagement. He is an accomplished author, public speaker and thought pioneer. His scholarly thoughts are caught in two of his publications [*Brands Arise- The Nigerian Brand Renaissance* and *The Charles O'Tudor Personal Brand Guide – Volumes 1.0 and 2.0*]. He is convinced that entrepreneurship is the eventual fate of African economies.

This has influenced his investment in entrepreneurs through the #COBMC series [CharlesO'Tudor Brand MasterClass] that has held consecutively for over three years. He is passionate about strategy, brand building and engagement. He is also a beneficiary of numerous awards, including the Nelson Mandela African Leadership Award. He is on the board of directors, Nigerians in Diaspora, Europe; Member of faculty, CITC Leadership Center; Member Advisory Board, Vivacity Global and The B.I.E.L Initiative, The Hague, Netherlands.

Charles O'Tudor is also a member of faculty at the GOTNI Leadership Centre.



MAUREEN IDEOZU

Ms. Maureen Ideozu, FICM is a Chartered Management Consultant and Development Professional with over two decades of experience working with international and national organizations. She is the Principal Partner at MCI & Partners Ltd. Her areas of expertise include communications, team building, service delivery, public sector administration reforms, leadership and change management. As an Elumelu Fellow from 2014 -2017 she was assigned to provide technical support to the Nigerian Export Promotion Council (NEPC) on institutional reforms, strategy, strategic partnerships and business operations. Previously, she

worked in management positions at British Council, SERVICOM and the United Nations Development Programme (UNDP) between 2001 and 2009. She worked as pioneer Public Awareness Manager of the Federal Government's Service Delivery Reform Programme, SERVICOM and later appointed as Chief SERVICOM Officer.

Subsequently, she established a career as a consultant in public administration reforms. From 2011 to 2014, Maureen worked as Team Lead (Service Delivery) for the UK Department for International Development (DFID) and Federal Public Administration Reform Programme (FEPAR) which saw to the successful restatement of SERVICOM by the Federal Executive Council as well as the adoption of an institutional repositioning proposal for the Federal Ministry of Lands, Housing and Urban Development. Earlier in her career she worked in the banking and oils & gas sectors from 1995 to 1998.

Maureen has provided consultancy services to public and private sector clients including – DFID-FOSTER, Presidential Amnesty Office, USAID, Nigerian Export Promotion Council, AMCON, Partnership Initiative for the Niger Delta (PIND), FIDFUND Microfinance Bank, to name a few. She is an accredited Belbin Team Roles Facilitator and the Belbin Regional Representative for Nigeria. Maureen has a Bachelor of Arts Degree in History and a Master of Business Administration Degree, she and has also trained extensively in her various roles throughout her career.

Ms. Maureen Ideozu is a member of the faculty at the GOTNI Leadership Centre.



ADEDEJI ADERELE

Mr Adedeji Aderele is a member of faculty at the GOTNI Leadership Centre. His Human Resources experience spans from Banking, Real Estate, Telecommunications, Consulting to Non-Government Organizations. His expertise is in manpower resourcing, training and organizational development. He was the Regional Human Resource Manager for Intercontinental Bank Plc (Now Access Bank Plc) and Senior Manager Human Resources for Airtel CCO Nigeria, ISON BPO. He has HR Specialization in Performance Management.

He holds a degree in Electrical & Electronics Engineering and a Masters degree in Managerial Psychology from University of Ibadan. He is an active member of the Society for Human Resources Management and an associate of Strategic Human Resources Managers in Nigeria. As a management consultant in human Resources, he has pioneered many projects both in the corporate and government establishment. He is presently the Principal Partner and Pioneer of Swift Employment Global Check managing over 560 employees across 34 states in Nigeria.



OUR COURSES

Find a course that applies to your present goal or future aim. Choose from the variety of well tailored courses and programmes – whether Open or In-house. See content and other details of respective courses on their individual pages.



▼ List of Programmes and Courses

COURSE CODE	COURSE TITLE	DURATION	OPEN COURSE	IN-HOUSE / CUSTOMIZED
LMC-901	Leadership Masterclass	2 days (14 credit hours)	Yes	Yes
STL-904	Strategic Leadership	2 days (14 credit hours)	Yes	Yes
EPS-803	Speaking with Power and Influence – Effective/Public Speaking Certificate Programme	2 days (14 credit hours)	Yes	Yes
PIP-802	Performance Improvement Programme	4 days (28 credit hours)	Yes	Yes
LET-808	Leading Effective Teams	3 days (21 credit hours)	Yes	Yes
CPR-842	Customer Service and Public Relations Programme	3 days (21 credit hours)	Yes	Yes
MOT-902	Mindset Modelling and Organisational Transformation	3 days (21 credit hours)	No	Yes
LBD-805	Leadership & Business Development Programme for SMEs	5 days (35 credit hours)	Yes	Yes
LDM-877	Leadership Development Programme for Managers	3 days (21 credit hours)	Yes	Yes
IET-840	Leadership Induction Programme for Executive Trainees	5 days (35 credit hours)	No	Yes
EBC-809	Effective Business Communication	3 days (21 credit hours)	Yes	Yes
ADX-806	Excellent Representation and Efficiency for Aides and Assistants (AideEx)	3 days (21 credit hours)	Yes	Yes
ACL-914	Action Centre Leadership Programme for Managers	2 days (14 credit hours)	Yes	Yes
LCD-955	Leading Change and Disruptions	2 days (14 credit hours)	Yes	Yes
PPI-970	Politics and Policies of Impact	1 week (42 credit hours)	Yes	Yes
PLP-810	Parents Leadership Programme	3 days (21 credit hours)	Yes	No
HRM-847	Excellence in Human Resource Management	3 days (21 credit hours)	Yes	Yes
PRT-851	Pre-retirement Programme	3 days (21 credit hours)	Yes	No
CSM-906	Competitive Advantage in Sales and Marketing	3 days (21 credit hours)	Yes	Yes
CFM-977	Corporate Finance Management for Non-Financial Executives	3 days (21 credit hours)	Yes	Yes
TTC-801	Teaching in the 21st Century	3 days (21 credit hours)	Yes	Yes
BLL-909	Leading at Board Levels	3 days (21 credit hours)	Yes	Yes
LIR-908	Legislative Efficiency & Inclusive Representation	3 days (21 credit hours)	Yes	Yes
DLC-979	Leadership Roles in Defense, Law Enforcement and Conflict Management	3 days (21 credit hours)	No	Yes
PRP-881	Principals Leadership Programme	3 days (21 credit hours)	Yes	Yes
LPH-875	Leadership for Public Health Efficiency	3 days (21 credit hours)	Yes	Yes

LMC-901

LEADERSHIP MASTERCLASS

✓ Open Course

✓ In-house Programme

2 DAYS

14 Credit Hours

☆☆☆☆

Overview

The dynamic nature of today's business and social environment has made the need for strategic and effective leaders who proactively take the necessary steps to galvanise all the human and material resources at their disposal for the growth of their organization very crucial.

It is a common practice for people to rise through the ranks and attain leadership positions as a result of their years of service and expertise in organizations. Most of these managers are usually not equipped with the leadership capacities needed to set goals, communicate effectively the vision, map out clear strategies on their actualization, inspire their teams to own the processes and accomplish tasks, which invariably affects the organisation's bottom line.

Research has categorically proven that effective leadership results in everything; from increased workplace productivity and employee retention, to improved succession planning and, ultimately, a better bottom line.

This Masterclass will equip participants with the essentials of effective leadership needed to lead high performing teams thus producing leaders who confidently steer their teams to achieve organizational goals.

Content

- The Leadership Conversations
- Leadership Systems
Redefining Leadership Capital
- Teamwork and Productivity
- Leadership Dynamics
- The Leadership Reality: Why Leaders Fail.

Learning objectives

At the end of this training, the participants should be able to:

- Lead from a global eye view;
- Develop the leadership capacities necessary to effectively lead teams;
- Demystify leadership;
- Move from positional leadership to influence, gaining willing followers;
- Navigate the pitfalls of leadership failure; and
- Develop other leaders.

Who to attend

Directors, CEOs, Senior Executives, Government officials, everyone who wishes to develop the capacity for effective leadership.

Mode ›

Physical
Attendance

Virtual
Learning

To enroll in the Leadership Masterclass (LMC-901) as individual or group please email info@gotni.africa or call 0815-7919-770.
GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

STL-904

STRATEGIC LEADERSHIP

✓ Open Course

✓ In-house Programme


2 DAYS

14 Credit Hours

☆☆☆☆

Overview

Every organization needs leaders that can ensure the financial stability of the present yet have the ability to influence critical decisions that affect the organization in the long term. It is however disheartening to note that many leaders lack such prerequisite.

To deal with the ever constant change in the internal and external business environment and remain relevant, every senior executive needs strategic leadership skills that would enable them see the end but have the ability to effectively maximize current human and material resources to achieve the goal.

Content

- Strategic Leadership
- Strategy Formulation and Implementation
- Decision Making in Difficult Situations
- Leading and Managing Change

Learning objectives

At the end of this training, the participants should be able to:

- Envisage and create a desired future for their organization;
- Formulate strategies towards the achievement of the vision;
- Lead their team to collectively achieve the vision of the organization;
- Implement strategic decisions taken;
- Navigate the pitfalls of challenges in the implementation of strategic decisions;
- Lead and manage change;
- Make the best decisions in the most challenging situations.

Who to attend

- Senior Executives: including Directors, Assistant Directors, Senior Managers, Deputy Managers, etc.
- Anyone who contributes to decision making at top levels within organisations.

Mode ▶



To enroll in the Strategic Leadership course (STL-904) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

SPEAKING *With* POWER & INFLUENCE

EFFECTIVE/PUBLIC SPEAKING CERTIFICATE PROGRAMME

✓ Open Course

✓ In-house Programme



Overview

Everybody at one point or the other in their lives will have to stand on their feet and make a presentation that is convincing and believable. It is however impossible to become a great leader without becoming a great communicator as leaders are always required to make one form of presentation or the other to an audience. This for many people is usually a difficult challenge as the requisite skills needed to engage and captivate a large audience has not been learnt and developed.

Public speaking is not a thing for some neither is it a gift for a few; it is an essential skill that all should possess. The good news is that it is a skill that can be learnt.

This Public Speaking programme will provide participants the opportunity to develop those requisite skills and techniques for lucid and articulated speech making.

Who to attend

- Legislators, Policy makers, Senior Executives, Business Owners, Senior Officers in the Military and Paramilitary, Directors, Deputy Directors and anyone willing to develop his/her public speaking skills.

Learning objectives

At the end of this programme, participants would be able to:

- Become aware of the importance of communication in personal and professional environments;
- Plan and prepare speeches that inform, persuade or fulfill the needs of a special occasion;
- Develop strategies for overcoming speech anxiety; and
- Perfect the delivery of professional and personal speeches.

Content

- Developing the Mind Power for Public Speaking
- Introduction to Public Speaking
- Public Speaking and The Communication Process
- The Mechanics and Dynamics of Public Speaking
- Analysis of Great Speeches
- Self-Development

Mode >



To enroll in the Effective/Public Speaking Certificate Programme (EPS-803) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Performance Improvement Programme

✓ Open Course

✓ In-house Programme



Overview

Organizations thrive when every member of its team is performing at optimal capacity. High performing teams create value, brand the organization positively and contribute to the bottomline of their organization.

Unfortunately, there are many employees on organisations' payrolls who do not make significant contributions to the growth and sustainability of their organisations.

For employees to become active partners in the actualization of the organisation's goals, there is need for the development of their capacity to see themselves as solutions to organizational challenges, take the lead irrespective of level or position, and maximize the resources available to deliver results at minimum cost to the organization.

This training programme will equip participants with the capacity to relentlessly pursue excellent performance through shared leadership, shared goals, effective communication and teamwork; thus, building effective leaders at all levels of the organisation.

Who to attend

Anyone who wishes to improve on performance in their organization or personal endeavor.

Learning objectives

At the end of the programme, participants will be able to:

- Strengthen their leadership capacity;
- Become adept at inspiring their teams to excellent performance;
- Develop the capacity to lead their teams to deliver stated objectives;
- Develop emotional intelligence;
- Lead high performance organisations; and
- Manage stress to deliver optimally.

Content

- Leading High Performance Teams
- Effective Leadership
- Effective Communication Skills
- Leading with Emotional Intelligence
- Stress Management
- Teamwork and Group Effectiveness
- Problem Solving and Critical thinking Skills.

Mode ▶



To enroll in the Performance Improvement Programme (PIP-802) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

LET-808

Leading Effective Teams

✔ Open Course

✔ In-house Programme



Overview

Great accomplishments are never carried out by individuals but by teams. It is easy to assemble individuals but it takes a lot more for them to function as a team. Great teams are a result of strong leaders who understand the intricacies of building effective teams and the dynamics that team work entails.

This programme will equip participants with the capacity to build and lead high performing teams that are engaged, motivated and committed to the achievement of group and organizational goals and objectives.

Content

- Introduction to Leadership
- Team Building and Group Dynamics
- Teamwork and Group Effectiveness
- Effective Team Communication
- Managing Conflict in Teams
- Leading with Emotional Intelligence
- Decision Making.

Learning objectives

At the end of the programme, participants will be able to:

- Appreciate the role of leadership in building effective teams;
- Gain the willing followership of team members;
- Manage team diversity to achieve team goals;
- Utilize communication to build trust amongst team members;
- Manage and leverage conflict within the team; and
- Make the best decisions under challenging situations.

Who to attend

Heads of Teams, Managers, Leaders, Supervisors and everyone who works with people to achieve project goals and organizational success.

Mode >



To enroll in the Leading Effective Teams course (LET-808) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Customer Service & Public Relations Programme

✓ Open Course

✓ In-house Programme

3 DAYS

21 Credit Hours

☆☆☆☆☆

Overview

Success in business cannot be assured even if the organization has the most beautiful structure and product. The key secret to attracting and retaining customers is the level of customer experience – customer service that is experienced by a customer on his first contact or visit to your organisation. A dissatisfied customer does not only not go back to that organisation, he also spreads the word to other potential customers about his negative experience.

Implementing a Customer Service training for all employees who interface with customers is very important. This training will equip the employees with customer service skills which will help them ensure that every customer has a beautiful experience. This will lead to repeat business, a good reputation and profitability for the organisation.

Who to attend

Customer Service Officers, Frontdesk Personnel and everyone who interfaces with customers in any capacity.

Mode ▶



Learning objectives

At the end of this programme, participants will be able to:

- Appreciate the importance of customer service excellence in organizational growth and sustainability;
- Adopt a more professional disposition when engaging customers;
- Develop communication and interpersonal skills needed for effective customer relations;
- Develop skills needed to handle difficult and dissatisfied customers;
- Develop effective telephone skills; and
- Skillfully sell to customers increasing patronage.

Content

- Service Obsession: The Winning Secret.
- Telephone skills
- Professionalism in the Workplace
- Selling skills
- Attitude for service
- Handling Complaints: Dealing with difficult customers
- Interpersonal and communication skills.

To enroll in the Customer Service and Public Relations Programme (CPR-842) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Mindset Modelling and Organisational Transformation Programme

✓ Customized for In-house Only



Overview

The dynamic and competitive nature of today's business environment has made the need for high performing teams in all strata of an organization very expedient.

Research, however, has shown that it is the mindset of leaders, managers and employees that determine the extent to which an organization is a high performing workplace. For organisations to achieve the ambitious goal of becoming high performance organisations, mindsets and preconceived beliefs need to change - mindset drives high performance.

This training program will instill in the participants the behavioral strengths and commitments of high-performance individuals enabling them to handle tough situations by minimizing and eliminating performance blockers leading to higher levels of engagement, satisfaction, productivity, innovation, creativity and quality of life.

Who to attend

Any organisation looking to advance productivity among staff and teams through mind reorientation; Any organisation aiming for new heights and need to transform processes without changing staff.

Learning objectives

At the end of this programme, participants will be able to:

- Develop a right mindset needed for high accomplishment;
- Develop a sense of ownership mentality, confidence and excitement that is transferred to the customer;
- Become more resilient when dealing with challenging situations;
- Imbibe the culture of high-performance teams.

Content

- Developing the Mindset for Outstanding Performance.
- Leadership Imperatives
- Creativity and Innovation
- Critical Thinking and Problem Solving Mindsets
- High Performance Teams.

Mode >



To enroll in the Mindset Modelling and Organisational Transformation Programme (MOT-902) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Leadership & Business Development Programme for SMEs

✓ **Open Course**

✓ **In-house Programme**



Overview

Enterprises, beyond being a source of employment to the owners, is a major contributor to the economy of a nation. Many individuals have a passion to own their own businesses. However, starting and sustaining a thriving business is a major challenge for a lot of individuals as research has shown that most small businesses die within the first three years of their existence. Many people venture into businesses without being aware of the different components required to make it a success.

This Entrepreneurship program is designed to equip participants with all the necessary leadership and entrepreneurial capacities required to lead individuals, manage businesses, create the right structures for the growth and sustainability of their ventures and build businesses which outlive its founders.

Learning objectives

At the end of this programme, participants will be able to:

- Develop the right mindset needed for envisioning and execution of any idea;
- Develop leadership skills needed to drive performance;
- Analyse and critique the Nigerian and international markets with the bid to making business decisions;

- Develop competencies for business management;
- Increase market share by creating and recreating value proposition of their product; and
- Maximize the power of social capital as a tool to drive and grow any business.

Content

- Markets
- Creativity & Innovation
- Customer Relations/ Customer Satisfaction
- Vision and Enterprise
- People, Systems and Processes
- Sales and Marketing: (Traditional & Digital Marketing)
- Effective Branding
- Effective Communication Skills: Business Writing, Presentation Skills
- Networking and Strategic Partnerships
- Financial Management
- Funding for Business
- Leadership Systems
- Business Plan Development
- Strategy and Execution
- Interpersonal and communication skills.

Who to attend

Business Owners and prospective business owners.

Mode ▶



To enroll in the Leadership & Business Development Programme for SMEs (LBD-805) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Leadership Development Programme for Managers

✓ Open Course

✓ In-house Programme



3 DAYS
21 Credit Hours
☆☆☆☆

Overview

It is a common practice for people to rise through the ranks and attain leadership positions as a result of their years of service and technical expertise in the organizations. Most of these managers are usually not equipped with the leadership capacities needed to be effective in this new role.

Research from best practices have shown that 60% of new managers and supervisors underperform in their first two years leading to high employee complaint, dissatisfaction and low turnover. To succeed, leadership capacities of the managers must be developed. This programme will equip managers with the administrative and leadership capacities needed to transit from effective employees to effective managers.

Content

- Redefining Leadership
- Performance Management
- Planning and Organising
- Teamwork and Team Dynamics
- Effective Management Delegation
- Effective Communication
- Conflict Management.

Learning objectives

At the end of the programme, participants will be able to:

- Become mentally ready to handle the new leadership role;
- Manage talent to achieve organizational goals;
- Utilize communication effectively to maximize outcomes;
- Seamlessly interchange their roles as manager and leader of their team;
- Handle the dynamics of individual team members to achieve results;
- Manage conflict amongst team members; and
- Get more done through delegation.

Who to attend

New Managers, Current Managers, Supervisors, Heads of Departments and anyone who wants to improve their administrative and leadership effectiveness.

Mode ▶

 Physical Attendance

 Virtual Learning

To enroll in the Leadership Development Programme for Managers (LDM-877) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Leadership Induction Programme for Executive Trainees

✓ Customized for In-house Only

5 DAYS

35 Credit Hours

☆☆☆☆

Overview

To function in today's 21st century work environment, there are certain skills which every employee must be armed with to be able to add value to systems. Most employers of labour complain that graduates lack the basic skills which are needed in the workplace as these skills are not taught in schools.

This programme will help employees to seamlessly integrate into the world of work, equipping them with 21st century skills needed to be effective on their jobs thereby adding value to the organization from the first day of their employment.

Learning objectives

At the end of the programme, participants will be able to:

- Seamlessly integrate into the organization;
- Function with minimal supervision;
- Develop work place skills;
- Carry out their functions with professionalism;
- Become proactive rather than reactive in the execution of their duties;
- Become more confident in their ability to add value to the organization;
- Work with team members to deliver on organizational goals;
- Become an asset contributing to the organisation's bottom line.

Content

- Developing the Mindpower for Productivity
- Effective Communication Skills
- Professionalism and Workplace Ethics
- Basic Computer Software Programmes
- Introduction to Leadership
- Financial Education/ Budget Management
- Critical Thinking & Problem Solving
- Building Interpersonal Relationships
- Developing Public Speaking & Presentation Skills
- Decision Making
- Organisational Policies & Procedures
- Business Writing
- Understanding Team Dynamics & Team Work
- Becoming an Intrapreneur
- The Art of Negotiation.

Who to attend

Customized for newly recruited employees of specific organizations.

Mode ▶

 Physical Attendance

 Virtual Learning

To enroll in the Leadership Induction Programme for Executive Trainees (IET-840) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Effective Business Communication

✓ Open Course

✓ In-house Programme



Overview

Communication is at the heart of every business activity. No business can thrive without effective internal and external communication. Data has shown that communication when done effectively leads to better organisational processes, employee engagement, productivity, improved perception by customers and ultimately organization's bottom line.

However, business communication is different from everyday communication. This programme will help participants develop the requisite communication skills needed to interact with people along different chains of command within the organization as well as external customers in the process of trying to achieve organisational goals.

Content

- Professional email etiquette
- Memos and formal letters
- Report Writing
- Grammar 101
- Technical and Creative writing
- Effective Meetings: Minutes of meeting, drafting Agendas
- Proposal Writing
- Making Presentations
- Selling and Business Negotiations
- Non Verbal Communication & Effective Outcomes.

Learning objectives

At the end of the programme, participants will be able to:

- Demonstrate understanding of the implications of effective communication to any organization;
- Prepare written documents that convey information without ambiguity;
- Prepare documents that will portray the organization in a positive light to its external stakeholders;
- Utilize the different forms of communication to maximize outcomes;
- Create narratives that sell;
- Engage in win win negotiations for their organisations.

Who to attend

Every member of an organization who has to communicate with internal and external customers.

Mode ▶



To enroll in this Effective Business Communication (EBC-809) programme as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Excellent Representation and Efficiency for Aides and Assistants (AideEx)

✓ Open Course ✓ In-house Programme



Overview

The challenge of running an organization has become so enormous. Executive officers have to hire various levels of assistants to play certain roles they would have performed themselves but for their tight schedules.

The functions these assistants perform normally produce decision and results that impact on the organization thus there is need to deliberately improve the effectiveness of the assistants.

This programme is aimed at equipping participants with executive and leadership skills needed to support their bosses and excel on their jobs.

Content

- The Assistant and His Role: An Overview
- Critical Thinking and Decision Making
- Winning with Emotional Intelligence
- Fundamentals of Protocol and Etiquette
- Time Management: Planning and Organising Work
- Interpersonal Relationship and Effective Communication Skills
- Stress Management.

Learning objectives

At the end of the programme, participants will be able to:

- Play effectively their roles of support to their bosses;
- Effectively utilise limited time to deliver maximum results;
- Develop good decision making skills;
- Interface effectively with different types of people;
- Develop good etiquette and protocol skills;
- Plan and organize work;
- Manage Stress;
- Develop communication skills.

Who to attend

Personal Assistants, Executive Assistants, Confidential Secretaries, Technical Assistants, Special Assistants, Research Assistants, Legislative Aides etc.

Mode ▶

Physical Attendance

Virtual Learning

To enroll in the AideEx (ADX-806) programme as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.



Action Centred Leadership Programme for Managers

✓ Open Course

✓ In-house Programme



Overview

The most challenging aspect of heading any organization or group is effectively managing people, assigning tasks and managing group work to achieve optimal success.

Action Centre Leadership is a leadership model that has as its core: balancing the task, the team and individual focus and it provides the blueprint for leadership and management of any team, group or organization.

Professor John Adair's Action-centred leadership programme seeks to address the three elements of leadership for achieving peak success; these he identified as:

- Achieving the Task
- Managing the team
- Developing the individual

According to Professor John Adair, the Action-Centred Leadership theory adapts very well to the demands of modern day-to-day business management, taking cognize the aspect of performance necessary for success in individual situation while incorporating local relevant factors into the model to create tailored interpretation.

The programme will focus on examining exhaustively every aspect of the Action centred Leadership model, fitting it to the specific organizational procedures of participants. The ultimate goal is the overall success of specific tasks as well as the organizational goal.

Learning objectives

At the end of this programme, participants will be able to:

- Effectively manage the task, team and individual team members;
- Develop a management model peculiar to their specific organisation or team;
- Identify clearly their roles and functions as regards task, team and individual; and
- Become trainers themselves of mid-level and lower level managers.

Content

- Understanding Leadership
- Approaches to Leadership
- The Role of the Leader, the Helicopter View
- Motivation: Satellite Theories
- Leadership Styles

Who to attend

Everyone who leads a team.

Mode >



To enroll in the Action Centre Leadership Programme for Managers (ACL-914) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Leading Change and Disruptions

✓ Open Course

✓ In-house Programme



2 DAYS

14 Credit Hours

☆☆☆☆

Overview

Change is one constant factor in the life of every individual or organization. If you do not change, you go extinct. However, in many organisations, change is often resisted as people are afraid of the unknown making it difficult for the leader who needs to create and manage change.

This course takes a comprehensive look at the fundamentals and methodologies of initiating and leading change and highlights key elements and processes that are necessary to implement sustainable and seamless organizational change.

Content

- Change and Strategic Leadership
- Vision and Strategy for Change
- Transitioning: Navigating Organisational Change
- Communication and Engagement
- Managing Barriers, Resistance and Risk
- Evaluating and Sustaining Change

Learning objectives

At the end of the programme, participants will be able to:

- Examine the role of organizational leaders in leading successful change;
- Make informed decisions on when to initiate the change process;
- Effectively communicate change
- Identify stakeholders and players that are critical for sustainable change;
- Develop and implement engagement plans for overcoming resistance to change.

Who to attend

Managers, Human Resource Personnel, Leaders in Planning and Development, Heads of Administration, Managers, Chief Executive Officers, Directors, Assistant Directors, Supervisors and any other person who leads and manages change.

Mode >

 Physical Attendance

 Virtual Learning

To enroll in the Leading Change and Disruptions (LCD-955) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Politics & Policies of Impact

✓ Open Course

✓ In-house Programme



Overview

Indeed world over, the socio political and economic advancement of nations depend on the quality of people entrusted with positions of leadership. It has however been observed that most political leaders assume responsibility with little or no knowledge of how to achieve life-changing impact. Many do not have adequate preparation for leadership.

It has therefore become imperative for people assigned with the responsibility of governance to undergo training in preparation for this huge task.

The Politics and Policies of Impact course will prepare and equip participants with the knowledge and skills needed for effective governance.

Learning objectives

At the end of this programme, participants will be able to:

- Deliver effective governance;
- Develop leadership capacity;
- Make and implement government policies;
- Formulate budgets;
- Make winning presentations;
- Assess funding for developmental projects;
- Become accountable to the people;
- Monitor and evaluate projects; and
- Effectively utilize the power of the media to project themselves and their state in good light.

Content

- The Act of Governance
- Politics and Economic Prosperity
- Essentials of Good Governance
- Inspiring Visionary Leadership
- Understanding Leadership Capital
- Developing the Mindpower for Service Delivery
- The Nigerian Constitution and the Rule of Law
- Budget Formulation
- Budget Execution and Implementation
- Public Expenditure Analysis and Management
- Policy Formulation and Implementation
- Accountability and Sustaining Credibility
- Assessing Funding: Local and International
- Communication and Presentation Skills
- Leadership Etiquette
- Harnessing the Power of the Media
- Monitoring and Evaluation.

Who to attend

Public servants, politicians, aspiring politicians, everyone saddled with the responsibility of governance.

Mode >



To enroll in the Politics and Policies of Impact (PPI-970) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Parents Leadership Programme

✓ Open Course Only

3 DAYS
21 Credit Hours
☆☆☆☆

Overview

Parents play a huge role in the overall development of their children. The parent is the first teacher any child comes in contact with before he/ she is introduced to a formal learning environment.

Many parents however aspire to raise their children to become successful leaders but are often at a loss on how to achieve this.

This Parents Leadership Programme will take parents on that personal journey of first becoming and then become equipped with the skills needed to raise children who excel at whatever they aspire to become.

Content

- Effective Communication Skills
- Learning Psychology 101
- Parenting with Emotional Intelligence
- Role Modelling
- Guiding Career Choice
- Developmental Psychology
- Parents as Leaders/ Leadership 101
- Parenting in the 21st Century.

Learning objectives

At the end of this programme, participants will be able to:

- Develop leadership skills which children can emulate;
- Become the right role model for their children;
- Adjust their communication to suit the uniqueness of their children and achieve the desired result;
- Examine how children learn;
- Overcome the challenges of raising children in the 21st century;
- Raise children who become successful leaders in their fields of interest.

Who to attend

Parents, Guardians and everyone involved in raising children.

Mode >



To enroll in the Parents Leadership Programme (PLP-810) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.



Excellence in Human Resource Management

✓ Open Course

✓ In-house Programme



Overview

Leadership goes hand in hand with managing the human resource. In preparing for the future of work and impact in the world, the strategy to lead people and organizations to adapt, compete and succeed in this complex global environment cannot be overlooked.

Learning and applying advanced principles of human resource management helps to create more innovative teams & corporate transformation. This Advanced Human Resource Management course is intended to give practical insight and prepare leaders, at all levels within an organization, to serve as change agents and leader coaches.

Content

- The Role of Human Resource Management in Leadership
- Leadership, Motivation, and Individual Behavior
- Organisational Development
- Managing a diverse workforce
- Toward rewards (compensation and benefits)
- Strategic Human Resource
- Metrics and measurement of Human Resource
- Workforce planning and talent management: Linking HR to the organizational scorecard.

Learning objectives

At the end of this programme, participants will be able to:

- Appreciate the role of Human Resource Management in Leadership;
- Manage a diverse workforce;
- Develop a wholistic appreciation of organisational structure, systems, processes and their interconnectivities;
- Establish fair and standard compensation and benefits to motivate team to higher levels of productivity;
- Strategically plan and manage the organisation's human resource.

Who to attend

Managers, Human Resource Managers, Leaders in the organisation, Heads of Administration, Chief Executive Officers, Directors, Assistant Directors, Supervisors and any other person who leads and manages People / Human Resource.

Mode >



To enroll in the Excellence in Human Resource Management (HRM-847) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.



Pre-retirement Programme

✓ Open Course Only



Overview

A time comes a time in life when one needs to review one's readiness for life after active work years. One needs to think about the changes that will take place when all the income generating activities slow down or cease completely for everyone will be faced with this reality someday; the only difference is when and in what state.

The retirement phase marks a very significant transition that comes with its inherent challenges for the average retiree: fear, uncertainty, decline in quality of life and life satisfaction, constant self re-evaluation etc. which if not properly managed could lead to the quick demise of the retiree.

This Pre retirement programme will equip and prepare participants to begin the retirement process with the right mindset and a holistic plan to enable them cushion the challenges that others face when thrust into retirement unprepared.

Who to attend

Everyone approaching retirement.

Mode



Learning objectives

At the end of this programme, participants will be able to:

- Face retirement realities and challenges whilst equipped to harness the opportunities;
- Explore retirement roles and options;
- Recognize the need to plan early in order to ensure adequate retirement income;
- Develop strategies to identify appropriate standards of living for later life;
- Examine strategies to cope with fluctuating inflation, changes in health, work, relationships, etc. and
- Prepare internal and external support system previously provided through the workplace.

Content

- Retirement Realities, Opportunities and Challenges
- Retirement Planning
- Investment Opportunities
- Accounting for Non-Accountants
- Legal Frame Work
- Medicals (Attaining and Sustaining Health and Wellness).

To enroll in the Pre-retirement Programme (PRT-851) as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Competitive Advantage in Sales and Marketing

 Open Course In-house Programme

Overview

In today's highly competitive business environment, marketing must become everyone's business irrespective of roles and designation. Everyone sells something: an idea, a physical product or service. However, how well is often the challenge. It is your ability to effectively sell that determines the percentage of the market you are able to capture and ultimately your organization's bottomline.

This course will give you a clear understanding of core sales and marketing concepts that will help you better align with customers, position your product, giving your organization that strong competitive edge.

Content

- Introduction to Sales and Marketing
- Consumer Psychology
- Products Positioning: Smart Pricing
- Marketing Strategy Development
- Negotiation and Closing Deals
- Maximizing Customer Engagement
- Communications Campaign Design

Learning objectives

At the end of this programme, participants will be able to:

- Develop a thorough understanding of customers and what motivates buying behavior;
- Strategically position their products and services;
- Evaluate the effectiveness of current positioning strategies;
- Build, develop and leverage brands;
- Conduct quantitative analysis to make and support marketing decisions;
- Develop a fully integrated, strategic marketing plan.
- Effectively negotiate and close sales deals.

Who to attend

Chief Executive Officers, Business Owners / Entrepreneurs, Sales and Marketing Managers, Marketing Executives, and any other person who must sell or market a product.

Mode >



To enroll in the Competitive Advantage in Sales and Marketing (CSM-906) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Corporate Finance Management for Non-Financial Executives

✓ Open Course



✓ In-house Programme



Overview

The days of finance operating as a standalone corporate function are long gone, with the financial factors of risk and value being the bedrock of every business decision in the world today, senior level executives from non-financial areas need to hone their finance skills in order to effectively understand the financial implications of their strategic initiatives.

With the focus of almost all organizations being on the bottom line, blending corporate finance into the heart of decision making is a mission critical today.

This programme has been designed to give participants a thorough understanding of financial principles and its application helping to develop greater financial acumen that will help inform all strategic decisions whilst positioning their organization above its peers.

Content

- Financial Reports: Interpretation and Practical Application for Corporate Decisions.
- Risk Assessment and Sensitivity Analysis in Decision Making
- Budgeting and Forecasting
- Returns Vs Value
- Cost of Capital and the Hurdle Rate
- Staged Decision Making with Decision Trees

Learning objectives

At the end of this programme, participants will be able to:

- Get a grasp on how business decisions affect value and are reflected in financial metrics and accounting statements;
- Identify and deal with business risk;
- Use financial information in managerial decision-making process;
- Have a better understanding of financial principles and their application;
- Make informed and better decisions;
- Communicate finance related decisions effectively.

Who to attend

Chief Executive Officers, Directors, Assistant Directors, Managers, Supervisors and any other person who leads and manages organizational growth.

Mode ▶



To enroll in the Corporate Finance Management for Non-Financial Executives (CFM-977) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Teaching

in the 21st Century

✓ Open Course

✓ In-house Programme



Overview

Learning has gone beyond the mere acquisition of facts and data. Our world has significantly moved from the age of industrialization to the age of globalization. Those who would survive and make relevant contributions in this age are those who have learnt to embrace collaboration, critical thinking, lifelong learning, creativity, diversity of thoughts and technology.

Our educational system must begin to deliberately prepare our students to compete with their peers across the globe as competition has become global. Therefore, teachers, who have the major task of preparing our children, must embrace their role and become equipped to meet up with the realities of imparting knowledge in the 21st Century.

This programme will equip participants with the ability to raise globally competitive students.

Content

- Leadership Capital for the 21st Century Teacher
- The Psychology of Learning
- 21st Century Learning: An Overview
- Incorporating 21st Century Skills in the Classroom
- Effective Communication Skills
- Teaching with Emotional Intelligence
- Maximizing Technology in Learning.

Learning objectives

At the end of this course, participants will be able to:

- Develop leadership skills playing their roles as leaders who effectively guide the students to achieve their fullest potentials;
- Fully gain thorough insight into how students at different stages of development learn;
- Gain a broader worldview of the peculiarities of the 21st century
- Imbibe emotional intelligence and apply the knowledge in their daily interaction with students;
- Maximise technology to make learning more effective;
- Develop effective communication skills
- Effectively incorporate leadership and 21st century skills into their teaching methodologies grooming globally competitive students.

Who to attend

School owners, Principals, School Administrators, Heads of Schools, Vice Principals, Teachers etc. and anyone involved in imparting knowledge.

Mode >



To enroll in Teaching in the 21st Century (TTC-801) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

BLL-909

Leading at Board Levels

✓ Open Course

✓ In-house Programme



Overview

Boards play a critical role in the success and sustainability of organisations. Boards are usually involved in challenges and issues relating to corporate governance, corporate social responsibility, corporate ethics, corporate strategies etc as well as playing their oversight functions. For board of directors to effectively play their role, there is a need for more sophisticated board governance skills like never before.

This programme will equip board members to become a force and a competitive advantage to their organisations as they work hand in hand with the chief executive to bring value to all stakeholders.

Content

- Effective Board Governance
- Strategy Formulation and Implementation
- Oversight Function
- Finance for Boards
- Negotiation
- Decision Making
- Leadership.

Learning objectives

At the end of the programme, participants will be able to:

- Develop board governance skills;
- Analyse the financial state of organisations to make informed decisions;
- Make informed decision for the benefit of all stakeholders; and
- Engage in win win negotiations on behalf of the organization.

Who to attend

Members of company Boards and Trustees of organisations.

Mode ▶



To enroll in the Leading at Board Levels (BLL-909) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Legislative Efficiency and Inclusive Representation

✓ Open Course

✓ In-house Programme



Overview

A strong and effective legislative organ is an integral factor for the sustenance of democracy, efficient markets, the rule of law and human rights in any nation. To succeed, the legislative arm must develop the needed expertise if it must seamlessly carry out its numerous roles of policy making, representation of the people, oversight of the public sector amongst others.

This Leadership Programme for Legislators will strengthen the capacities of the legislative arm to execute its functions equipping them with the requisite skills to better handle their legislative functions.

Content

- Communication and Presentation Skills
- Budgets and the Budgeting Process
- The Economics of Leadership
- Legislative Processes and Procedures: An Overview
- The Legislature and its Role
- Foresight in law Making
- Oversight Excellence.

Learning objectives

At the end of the programme, participants will be able to:

- Develop greater insight on the handling of legislative processes and procedures;
- Develop capacity to carry out their oversight functions;
- Review the budgetary process and provide budgetary oversight;
- Examine the component of legislative foresight in the process of law making;
- Effectively engage all stakeholders involved in the bill formulation and passing process.

Who to attend

Federal Legislators, State Legislators, and Aspiring Legislators.

Mode >



To enroll in the Legislative Efficiency & Inclusive Representation (LIR-908) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.



Leadership Roles in Defense, Law Enforcement and Conflict Management

✓ Customized for In-house Only



Overview

Leadership is relevant in all aspects of any society and good leaders are needed for any sector to function effectively.

The military is a sector where good leadership is an imperative. In the corporate world, when bad leadership exists, the organisation loses money. However, when poor leadership exists in the military, they don't just lose money, millions of lives are lost especially during operations and special missions.

This Programme will develop the capacities of our military and paramilitary officers to take charge, lead and make strategic decisions especially in times of uncertainty as they tackle security challenges.

Content

- Teamwork and Collaboration
- Strategy and Execution
- Emotional Intelligence
- Effective Communication
- Problem Solving and Critical Thinking – Data Analysis and Interpretation, Research,
- Conflict Resolution
- Leadership Essentials.

Learning objectives

At the end of the programme, participants will be able to:

- Rise up to leadership whenever the situation demands irrespective of position;
- Develop civil friendly approaches to tackling insecurity;
- Develop conflict resolution skills;
- Effectively utilise communication to maximise outcomes ;
- Analyse and interpret data to make critical decisions;
- Think critically to solve problems; and
- Collaborate with team members to achieve goals.

Who to attend

Members of the Military, Paramilitary, Civil Defense, Police, Army, Navy, and Correctional Officers.

Mode ▶



To enroll your team/group in the Leadership Roles in Defense, Law Enforcement and Conflict Management (DLC-979) course please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Principals Leadership Programme

✓ Open Course

✓ In-house Programme

3 DAYS

21 Credit Hours

☆☆☆☆☆

Overview

As society becomes more contemporary, there are high expectations that educational systems evolve to meet current realities. More is expected of school leaders – to drive their teachers and the students to achieve expected outcomes.

The Principals Leadership Programme equips school leaders with the capacity to drive the needed academic, moral and human capital growth in their schools. The programme will also provide the opportunity for principals and heads of schools to review current practices, benchmark global standards and make decisions on necessary improvements that are needed for their schools to achieve global best practices.

Content

- Effective School Leadership: Shaping the future, create strategic shared vision and plan for the school, The role of the leader as an intermediary between policy makers and the school, dictates
- School Culture
- Instructional Supervision
- Human Resource management and Administration: Monitoring and evaluating teachers' effectiveness
- 21st Century Learning: An Overview
- Leadership Communication
- Leading with Emotional Intelligence
- Analysis, Review and Benchmarking of Educational System.

Learning objectives

At the end of the programme, participants will be able to:

- Develop the capacity to anticipate, initiate and drive change in their various schools;
- Harness the capacities of the teachers to achieve common goals;
- Review critically their current structure and make necessary recommendations for growth;
- Develop the administrative skills needed for the effective running of their schools;
- Develop emotional intelligence skills needed to lead and with different categories of students and teachers;
- Supervise and ensure quality of instructional materials being utilised for learning in their schools;
- Create the right culture for learning to thrive;
- Communicate effectively to maximise outcomes.

Who to attend

Principals, Vice Principals, Heads of Schools.

Mode >

 Physical Attendance

 Virtual Learning

To enroll in the Leadership Roles in Defense, Law Enforcement and Conflict Management (PRP-881) course as individual or group please email info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Leadership for Public Health Efficiency

✓ Open Course

✓ In-house Programme



Overview

Most health practitioners focus greatly on hard skills, going through years of rigorous study to acquire. While this is very important, the hard skills in itself is not sufficient to give the patient the overall experience during health care delivery.

Whenever patients complain of poor service delivery from health workers, the focus of their disgruntlement is usually on aspects like attitudes, ineffective communication, interpersonal relationship management etc more often than on the ability of the health care practitioner to perform his technical skills.

This Leadership Programme for Healthcare practitioners will equip health workers with the capacity to engage effectively with both patients and their team members providing quality healthcare service to patients.

Content

- Emotional Intelligence
- Communication and Interpersonal Skills
- Stress Management
- Teamwork and Group Effectiveness
- Time Management.

Learning objectives

At the end of the programme, participants will be able to:

- Communicate with patients with empathy;
- Effectively manage stress which they deal with in the course of their daily working hours;
- Work effectively with other members of their team to deliver optimal service; and
- Prioritize activities to become more efficient in handling numerous tasks.

Who to attend

Doctors, Nurses, Physiotherapists, Lab Scientists, and everyone involved in providing health care.

Mode ▶



To enroll in the Leadership for Public Health Efficiency (LPH-875) course as individual or group please email

info@gotni.africa or call 0815-7919-770. GOTNI Leadership Centre is a world-class hub for leadership development and executive education.

Begin your journey



Course enquiry: How can we help?

For more about our Courses and Programmes, exclusive advisory on the right course to choose, details about fees and payments, and other academic and financial related enquiries please call or Whatsapp +234 815 791 9770 or email info@gotni.africa



Accommodation: Hotels & short-lets

Presently, we do not provide accommodations within the Leadership Centre facility. We can however assist you with hotel or short-let reservation that suits your budget and at close proximity. For assistance with accommodation email info@gotni.africa or call +234 815 791 9770.



Transportation: Cab pickups

For assistance with prearranged group or personal Taxi pickup please email info@gotni.africa or call +234 815-791-9770.



Tourism: Touring Abuja

Here are some great tourist sites in Abuja: **Yankari Game Reserve; Gurara Waterfall; Zuma Rock Mounting; Almat Farms and Resort; Millennium Park; IBB International Golf Course; and Abuja Metro City tour.** For assistance with prearranged tour email info@gotni.africa or call +234 815-791-9770.



Location code: 3C9F+MC Abuja

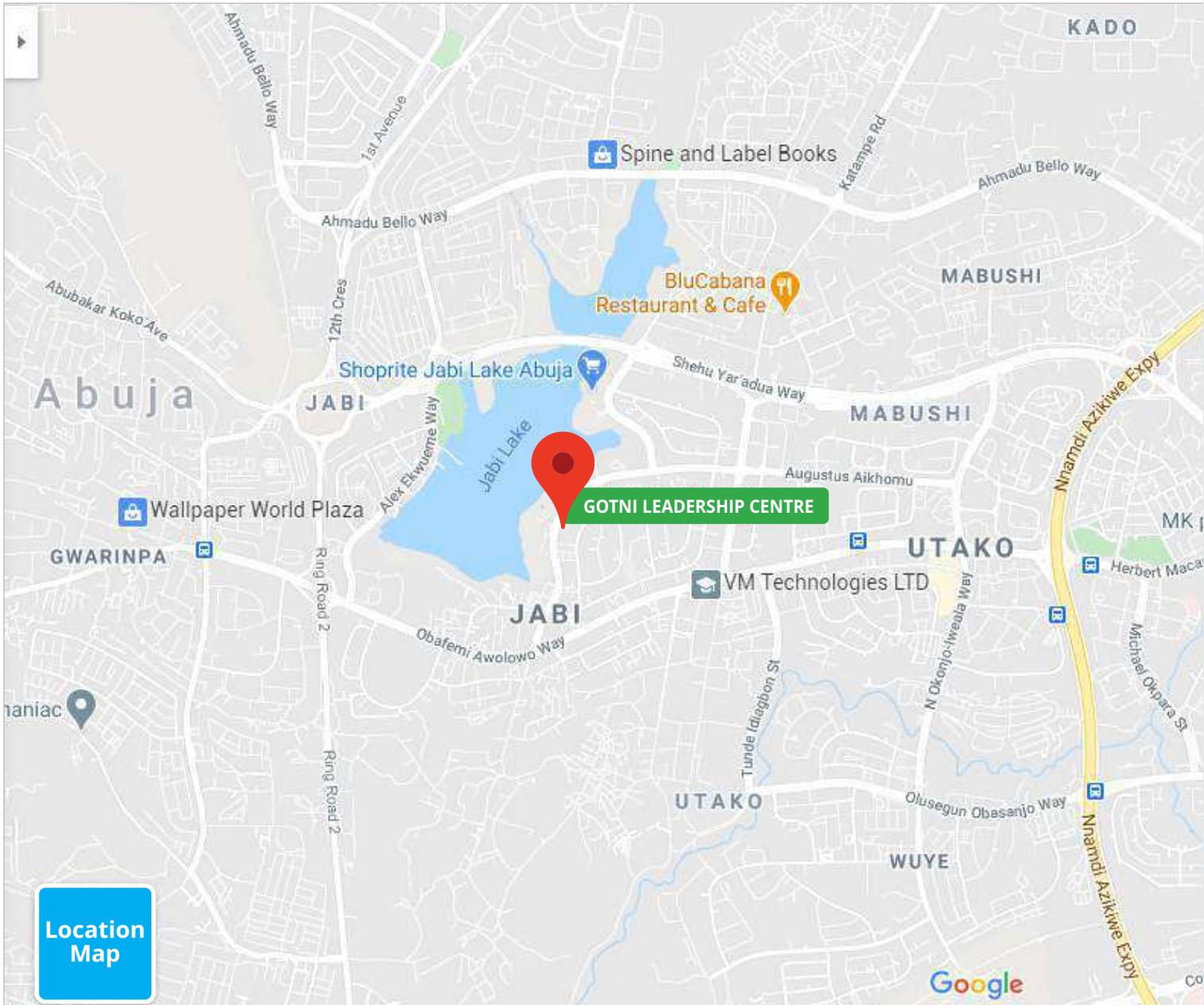
[9.068734, 7.423706](https://www.google.com/maps/place/3C9F+MC+Abuja)

4 Mike Akhigbe Way, Jabi, Abuja FCT, Nigeria



Proximity from Airport: 34 min (39 km)

Nnamdi Azikiwe International Airport, Abuja
[Click here for direction from Airport](#)
Or visit: bit.ly/2Dcr24Z

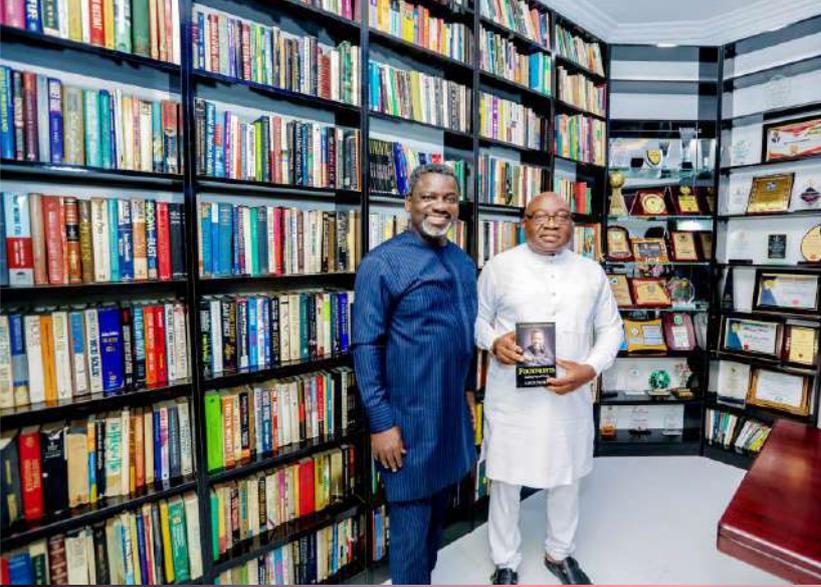




GOTNI Leadership Centre is strategically located at a serene environment near the Jabi Lake shoreline within Abuja Metropolitan City, Nigeria.

The location is 34 min drive from the Airport, 4 minutes from Shoprite supermarket, 9 minutes from Silverbird Cinemas, and 15 minutes from Transcorp Hilton hotel.

GOTNI Leadership Centre is designed for optimum learning experience. It is a state-of-the-art executive education facility with worldclass tools and user-friendly ambience for convenience of learning.





GOTNI LEADERSHIP CENTRE

